

## 1. COURSE DESCRIPTION

Degree:	Administración y Dirección de Empresas	
	(English teaching)	
<b>Double Degree:</b>		
Course:	CORPORATE MANAGEMENT AND BUSINESS	
	ETHICS	
	(Gobierno Corporativo y Ética Empresarial - English	
	teaching)	
Module:	<b>Business Organization</b>	
<b>Department:</b>	<b>Business Organization and Marketing</b>	
Term:	Second term	
<b>Total Credits:</b>	6	
Year:	3 <sup>rd</sup> -4 <sup>th</sup>	
Type of Course:	Elective	
Course Language:	English	

Teaching model:	C1		
a. General/background:		50%	
b. Theory-into-practice/developmental		50%	
knowledge-building			
c. Guided Academic Activities:			



## 2. COURSE COOORDINATOR

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#### 3. ACADEMIC CONTEXT

## 3.1. Course Description and Objectives

This course provides an overview of corporate governance on multinational companies, specially focused on the role of shareholders activism on environmental, executive compensation, ethical behaviours and social issues. This will include an understanding of the structural relationships determining authority and responsibility for the corporation and their associated complexities.

The main objectives of the course are:

- understand concepts of corporate governance and corporate social responsibility;
- enable the development of a sound understanding of corporate governance practice in a national and international context and industries;
- integrate corporate governance aspects, economic viability, ethics and social and environmental impacts.

## 3.2. Contribution to the Training Plan

The first part explores theory and practice of corporate governance (agency theory, transaction cost theory, stakeholder theory, resource dependency theory), including topics such as structure and functioning of the board of directors, shareholder activism and executive compensation. The second part deal with organizational ethics and theories on this topic. The third part presents the topic of corporate social responsibility (CSR) as a new approach to business activity. The growing importance of social and environmental aspects in the eyes of the stakeholders influence encourages companies to develop a more responsive and proactive approach. The dominance of the corporation in the modern economy has brought enormous challenges for the boards of directors charged with overseeing the corporation's affairs.

The third part deal with governance and ethics, corporate ethics, corporate codes of ethics, professional ethics.

#### 3.3. Recommendations or Prerequisites

None.



#### 4. SKILLS

## 4.1 Degree Skills Developed during this Course

#### General Skills:

#### **Instrumental Skills:**

- Analysis and synthesis skills
- Organization and planning skills
- Oral and written communication in a foreign language
- Skills to obtain and analyze information from different sources
- Decision making and problem-solving skills

#### Personal Skills:

- Team work and interpersonal relations skills
- Personal relations skills
- Ethical compromise within the work place

#### Systemic skills:

- Autonomous learning skills
- Creativity
- Leadership
- Initiative and entrepreneurship

#### Specific Skills:

To know, understand and apply the most relevant aspects of the corporate governance, corporate social responsibility and ethics.

## 4.2. Module Skills Developed during this Course

#### **GENERAL SKILLS**

## Systemic competences:

- Act in accordance with criteria of social responsibility.
- Sensitivity to environmental and social issues.
- Ability to learn independently.
- Ability to adapt to new situations.
- Creativity.
- Leadership.
- Initiative.

#### Personal skills:

- Ability to work as a team.
- Working in an international context.
- Skill in interpersonal relations.
- Ability to work in diverse and multicultural environments.
- Ability to critique and criticism.
- Commitment to ethical work.



#### Instrumental skills:

- Capacity for analysis and synthesis.
- Ability to organize and plan.
- Oral and written communication in a foreign language.
- Ability to analyze and seek information from different sources.
- Ability to solve problems.
- Ability to make decisions.

## MODULE-SPECIFIC SKILLS

- Understand the functions of managers: making decisions, planning, organizing, directing and controlling.
- Understanding the role of boards of directors and business ethics.

#### 4.3. Course-specific Skills

• Students are expected to demonstrate an awareness of all areas of governance, CSR and ethics and to be able to review common themes. They will be able to understand the scope of corporate governance and CSR, the various issues with which governance and ethics is concerned, and how these issues relate to each other. This includes the role and composition of the board, remuneration of directors and senior executives, ethics behaviours, audit and relations with shareholders and other stakeholders. Also, applying best practice in governance: voluntary and regulatory approaches, rules or principles, governance problems for global companies and groups, governance issues in the public sector.



#### **5.** COURSE CONTENT (COURSE TOPICS)

#### PART 1. CORPORATE GOVERNANCE

Chapter 1. Defining corporate governance

Introduction

What is corporate governance?

Theoretical frameworks

Agency theory

Transaction cost theory

Resource dependency theory

Stakeholder theory

The evolving framework of corporate governance

Chapter 2. The role of boards in corporate governance

Introduction: enhancing board effectiveness

Unitary and two-tier board structures

Splitting the role of chairman and chief executive

The role of non-executive directors in corporate governance

Remuneration

Other factor contributing to board effectiveness

Ethical health of boards

Chapter 3. Institutional investors in corporate governance and Disclosure

Introduction

Institutional ownership

Institutional investor voting

Institutional investor engagement and power

Disclosure and corporate governance

Corporate disclosure and executive remuneration

Corporate disclosure and non-executive directors

The role of internal control, internal audit, external audit and audit

committees in effective corporate governance



#### PART 2. BUSINESS ETHICS

Chapter 4. Ethics in the world of organizations

Introduction:

What is meant by ethics

What is not ethics in organizations

The study of ethics in organizations

Ethical theories:

Utilitarianism

Deontologism

Virtue Theory

Mixed Theories

Integration of ethical theories

Ethics and job

Ethics and TMT

**Ethics and Management** 

Chapter 5. Ethics in organizations

The aims of ethical organizations

Some ways to achieve ethics in organizations

Trust and commitment in organizations

## PART 3. CORPORATE SOCIAL RESPONSIBILITY

Chapter 6. Ethics and CSR

Social responsibility in organizations

Stakeholders and ethics

Approaches to ethical social action

Controlling and managing ethics

Ethics: integrity, reputation and trust



## 6. METHODOLOGY AND RESOURCES

Some case studies will be handed to the students to help them to learn the theory through practical applications.

Teams should come prepared to discuss topics such as:

Why don't shareholders behave as owners?

What are the incentives to engage shareholders?

What are the most common types of abuse of shareholders?

Are shareholders the most important stakeholders of a company?

Class participation:

Your obligation in this course is to prepare for class discussion by thorough reading and analysis of the assigned material before each class. Readings and case discussions are an essential part of the course.



#### 7. ASSESSMENT

The course will be assessed<sup>1</sup> by a written examination which will account for 50% of the module mark and will require discussion of both theoretical and practical aspects of corporate governance.

Multiple choice questions (25%): these questions will have 3 possible answers to choose from. There is only one correct answer per question. Three wrong answers cancel out a right one. Students must pass this part of the exam in order to qualify for the rest of their exam to be corrected.

Theory-based questions (25%): these questions will be based on the required reading texts/notes and the explanations given in class by the professor.

Activities assigned in seminar group sessions (EPDs), due within the end of the module, will account for 40% of the final mark.

Also, a presentation would be made by each team to the rest of the students. The teams will select a firm to study during the course. At the end of the semester teams will be expected to prepare a 30 minute presentation of their corporation, to include a discussion of the pertinent legal and business issues relevant to a particular governance issue.

Active class participation will account for the remaining 10%.

Students who do not attend Seminar Sessions (EPDs) and/or do not complete learning activities assigned in said sessions will only be eligible to receive a maximum of 50% or 5/10. In any case, the grade obtained by the student in the practice (EPDs) will be saved for two consecutive official calls.

Those students who either have not followed the continuous evaluation process, or have failed the subject, will be allowed to choose being graded fully based on an extraordinary exam in the July call, in which all the competences, knowledge and skills required will be evaluated.

PLEASE NOTE: <sup>1</sup> Article 18.2 and 18.3 of "NORMATIVA DE EVALUACIÓN DE LOS ESTUDIANTES DE GRADO DE LA UNIVERSIDAD PABLO DE OLAVIDE", approved by the University Board dated May 27th 2014 (available at

 $\frac{\text{https://upo.gob.es/opencms/AlfrescoFileTransferServlet?action=download\&ref=29c3de26-80d5-43c0-a3b8-682187fe36f8):}{}$ 



#### 8. BIBLIOGRAPHY

#### **8.1. GENERAL READING:**

JF Solomon (2010) Corporate Governance and Accountability 3<sup>rd</sup> John Wiley Inc.

#### **8.2. SPECIFIC READING:**

Business and society: ethics and stakeholder management / Archie B. Carroll, Ann Buchholtz.

OECD. OECD Principles of Corporate Governance. Paris: OECD Publication Services, 2004. Available at http://www.oecd.org/dataoecd/32/18/31557724.pdf

OECD. Using the OECD Principles of Corporate Governance – A Boardroom Perspective. Paris: OECD, 2008. Available at http://www.oecd.org/dataoecd/20/60/40823806.pdf

OECD Principles of Governance 2004 http://www.oecd.org/dataoecd/32/18/31557724.pdf

UN Global Compact/ UN Principles for Responsible Investment http://www.unglobalcompact.org/aboutthegc/thetenprinciples/index.html http://www.unpri.org/principles/

The Social Responsibility of Business is to Increase Its Profits, Milton Friedman

The Oxford handbook of corporate social responsibility / edited by Andrew. Oxford: Oxford University Press, 2008.