

| A1. PERSONAL INFORMATION | | CV date | 28/03/2023 |
|--------------------------|--|---|------------|
| First and Family name | Ana Pérez-Luño | | |
| ID number | 44955614k | Age | 45 |
| | WoS Researcher ID | L-2892-2014 | |
| | SCOPUS Author ID | 24071687500 | |
| Researcher codes | Google Scholar | https://scholar.google.com/citations?hl=en&user=g8LMkWMAAAJ&view_op=list_works | |
| | Open Researcher and Contributor ID (ORCID) | 0000-0002-9210-5269 | |

A2. DEGREES

European Ph.D. on Business Administration. Pablo de Olavide University. June, 2007. EXTRAORDINARY REWARD FOR THE BEST DISSERTATION 2007, granted by the Government of the Pablo de Olavide University.

Graduated in Business Administration (2002). Faculty of Economics & Business Administration, University of Seville (SPAIN). From September/1997 to July/2002

Graduated in Marketing (2002). Faculty of Economics & Business Administration, University of Seville. (SPAIN). From September/2000 to July/2002. EXTRAORDINARY REWARD FOR BEING THE BEST STUDENT IN MARKETING, granted by the Government of the University of Seville (Order 4/J.G. 13-V-02).

Studying last year of Psychology Degree. UNED (SPAIN)

A3. POSITIONS

Current position

| | | | |
|---------------------|--|--------|--|
| Name of Institution | Pablo de Olavide University | | |
| Department | Business and Marketing Department | | |
| Address and Country | Carretera de Utrera km, 1 (41013) Seville | | |
| Phone number | 0034627516080 | E-mail | anaperezluno@upo.es |
| Current position | Full Professor | | From 28/11/2019 |
| Key words | Innovation; Creativity; Entrepreneurship; Human Resources; Wellbeing; Gender | | |

September 2015 until now: Director of the Master of Business Administration at the Pablo de Olavide University (UPO). She has coordinated the same Master from September 2011 until September 2015.

September 2015-2018: Quality Manager of the Degree in Business Administration and Management and President of the committee of internal Quality assurance of the Business School at UPO.

September 2011 until now: Editor of the working papers series of the Organization and Marketing Department of the Pablo de Olavide University. <https://ideas.repec.org/s/pab/wpboam.html>

May-August 2016. Lecturer at New Jersey Institute of Technology. New Jersey (USA)

May 2011 until 2019: Associate Professor, Pablo de Olavide University. Teaching Organization Theory and Managing Innovation to undergraduate students and Entrepreneurship and Innovation to MBA and PhD students.

September 2007-2011: Assistant Professor, Pablo de Olavide University. Teaching Organization Theory and Business Administration to undergraduate students and Entrepreneurship and Innovation to MBA and PhD students.

Two six-years research periods (2006-2011; 2012-2017) and three five-years teaching periods.

REFEREES

Professor Ramón Valle Cabrera. Pablo de Olavide University. Email: rvalcab@upo.es

Professor Lucia Naldi. Jönköping University. Email: Lucia.Naldi@ju.se

Frofessor Johan Wiklund. Syracuse University. Email: jwiklund@syr.edu

A4. GENERAL INDICATORS OF THE QUALITY OF SCIENTIFIC PRODUCTION

Three theses supervised:

- *Employee creativity and Culture: Evidence from an examination of culture's influence on perceived employees' creativity in Spanish organizations.* Author: Marcos Gómez. Co-advisor: Francesc Miralles. La Salle (Universidad Ramon Lull, Barcelona), February, 2016. Outstanding Cum Laude
- *Knowledge and Strategy in Technology Alliances.* Author: Saleh Farazi. Co-advisor: Shanti Gopalakrishnan. Universidad Pablo de Olavide (Sevilla), February, 2016. Outstanding Cum Laude
- *Organizational innovation in the Spanish Wine Industry.* Author: Mahir Pradana. Co-advisor: María Fuentes Blasco. Universidad Pablo de Olavide (Sevilla), May, 2020.

Five theses in progress: Aida del Cubo; Fernando Martín-Hidalgo; Lincoln Betalleluz, Walter Martín Galvez Robles and Rafael Chavez

Citations Metrics:

- **Web of Science:** Publications listed: 53; articles with citations: 23; Total times cited: 908; Total times cited (2019-2022): 511; Average citations/year (2019-2022): 128; H-index: 12.
- **Google Scholar:** Publications listed: 64; publications with citations: 39; Total times cited: 2,603; Total times cited (2018-2022): 1,639; Average citations/year (2018-2022): 328; H-index: 17; H-index (2018-2022): 16; i10-index: 22; i10-index (2018-2022): 20.
- **Publications summary according to their Chartered Association of Business School rankings:** ABS4: 6; ABS3: 5; ABS2: 5; ABS1: 4; non-ABS: 8
- **Publications summary according to Financial Times (FT):** 4 (see C1)

B. CV SUMMARY

Ana Pérez-Luño is a Full Professor at Pablo de Olavide University (UPO; Seville) and a Doctor Europaeus awarded with an Outstanding Cum Laude qualification (see C6). She has been a visiting pre-doctoral research scholar at Jönköping University (Sweden), a visiting post-doctoral research scholar at Syracuse University (USA), at the New Jersey Institute of Technology (USA), at King's College London (UK) and at TU Dublin (Ireland). Ana Pérez-Luño has equally taught graduate and undergraduate courses at the New Jersey Institute of Technology (see C7). She has been the principal investigator of three national competitive research projects, and is currently leading three competitive projects. Professor Pérez-Luño has participated in many competitive research projects and is currently taking part in an international research project (see C2). Among other international projects, she belongs to the INN-LAB Research Centre (<https://www.upo.es/inn-lab/en/home/>), promotes the ECREABIEN (<https://www.upo.es/investiga/ecreabien/en/home/>), and is participating in the GEM Project (see C3). As a result, she has published 28 scientific papers (metrics given in part A and C1), 3 book chapters, a number of chapters in conference proceedings and has taken part in over 80 conferences (see C8). She has won several awards (C6) and Scholarships (C7). Pérez-Luño is the editor of the "Working papers" platform of her department at the UPO. She chaired the "7th Eastern Academy of Management Conference" and has participated in the organising committee of several conferences and workshops at UPO (C5).

Pérez-Luño's research interests have evolved over time. Her first contributions date back to her doctoral dissertation and address the question of how different contingencies, knowledge, human resources, high-performance work practices, as well as market and entrepreneurial orientation influence innovation generation, innovation adoption, and company success. Over the last 8 years, she has combined her original line of interest with another field: the psychological variables of students, managers and entrepreneurs that lead to creativity, innovation, and business success. Within this latter subject, the professor has focused on mental health, i.e., mental disorders such as ADHD and stress, and positive mental health behaviours, e.g., wellbeing and Psychological Capital. Ana Pérez-Luño's dedication to the impact of mental health on individuals' behaviours has led her to undertake a degree in Psychology that is currently completing at the UNED (Spain's Distance University). Her short and medium-term objectives are thus to relate and integrate her previous findings with her newly-built knowledge of individual characteristics that lead to creativity, innovation and success.

Professor Pérez-Luño has occupied a range of institutional positions (see C4). She teaches "Innovation Management", "General Management" (in which 50% of the contents are related to human resources) and "Research Skills" to undergraduates. She also teaches "New trends in Management", "Management Fundamentals and Initiation to Econometrics" and "Innovation and Entrepreneurship" at a Master level at the UPO and Almería Universities. She was responsible for teaching Innovation as both an undergraduate and Master subject at the New Jersey Institute of Technology (New Jersey) (see C7).

C. RELEVANT MERITS

C.1. SCIENTIFIC PUBLICATIONS (Sorted by ABS and number of citations in Google Scholar)

1. López-Cabral, A., Pérez-Luño, A., & Valle Cabrera, R. (2009). "Knowledge as a mediator between HRM practices and innovative activity". *Human Resource Management*, 48 (4): 485-503. [10.1002/hrm.20295](https://doi.org/10.1002/hrm.20295) ABS4 and FT. Citations: 536.
2. Pérez-Luño, A., Valle-Cabrera, R., & Wiklund, J. (2011). "The dual nature of innovative activity: How entrepreneurial orientation influences innovation generation and adoption". *Journal of Business Venturing*, 26(5): 555-571. [10.1016/j.jbusvent.2010.03.001](https://doi.org/10.1016/j.jbusvent.2010.03.001) ABS4 and FT. Citations: 511.
3. Vlaisavljevic, V., Cabello Medina C, & Pérez-Luño A. (2016) "Coping with diversity in alliances for innovation: the role of relational social capital and knowledge codifiability". *British Journal of Management*. 27(2): 304–322. [10.1111/1467-8551.12155](https://doi.org/10.1111/1467-8551.12155) ABS4. Citations: 72.
4. Yu, W., Wiklund, J., & Pérez-Luño, A. (2021). "ADHD Symptoms, Entrepreneurial Orientation (EO), and Firm Performance". *Entrepreneurship Theory and Practice*, 45 (1), 92-117. <https://doi.org/10.1177/1042258719892987>. ABS4 and FT. Citations 68.
5. Pérez-Luño A., Bojica A. & Gopalakrishnan, S. (2019). "When more is less: The role of cross-functional integration, knowledge complexity and product innovation in firm performance". *International Journal of Operations and Production Management* 39(1): 94–115. [10.1108/IJOPM-04-2017-0251](https://doi.org/10.1108/IJOPM-04-2017-0251). ABS4. Citations: 39.
6. Stephan, U., Zbierowski, P., Pérez-Luño, A., Wach, D., Wiklund, J., Alba Cabañas, M., Barki, E., Benzari, A., Bernhard-Oettel, C., Boekhorst, J. A., Dash, A., Efendic, A., Eib, C., Hanard, P.-J., Iakovleva, T., Kawakatsu, S., Khalid, S., Leatherbee, M., Li, J., ... Zahid, M. M. (2022). "Act or Wait-and-See? Adversity, Agility, and Entrepreneur Wellbeing across Countries during the COVID-19 Pandemic". *Entrepreneurship Theory and Practice*. <https://doi.org/10.1177/10422587221104820>. ABS4 and FT. Citations 14.
7. Pérez-Luño, A., Cabello Medina, C., Carmona Lavado, A. & Cuevas Rodríguez, G. (2011). "How Social Capital and Knowledge Affect Innovation". *Journal of Business Research*. 64:(12):1369–1376. [10.1016/j.jbusres.2011.01.014](https://doi.org/10.1016/j.jbusres.2011.01.014) ABS3. Citations: 341.
8. Revilla, A., Pérez-Luño, A. & Nieto M. (2016). "Does Family Involvement in Management Reduce the Risk of Business Failure? The Moderating Role of Entrepreneurial Orientation". *Family Business Review*, 29(4): 365-379. [10.1177/0894486516671075](https://doi.org/10.1177/0894486516671075) ABS3. Citations: 143.
9. Pérez-Luño, A., Gopalakrishnan, S. & Saparito, P. (2016). "Small and Medium size enterprise's entrepreneurial versus market orientation and the creation of tacit knowledge". *Journal of Small Business Management*, 54(1): 262–278. [10.1111/jsbm.12144](https://doi.org/10.1111/jsbm.12144) ABS3. Citations: 125.
10. Pérez-Luño, A., Gopalakrishnan, S. & Valle-Cabrera, R. (2014). "Innovation and performance: the role of environmental dynamism on the success of innovation choices". *IEEE Transactions on Engineering Management*, 61(3): 499-510. [10.1109/TEM.2014.2318085](https://doi.org/10.1109/TEM.2014.2318085). ABS3. Citations: 69.
11. Pérez-Luño, A. & Cambra, J. (2013). "Listen to the Market: Do its Complexity and Signals make Companies more Innovative?" *Technovation*, 33: 180-192. [10.1016/j.technovation.2013.03.001](https://doi.org/10.1016/j.technovation.2013.03.001) ABS3. Citations: 46.
12. Pérez-Luño, A., Alegre, J., Valle-Cabrera, R. (2019). "The role of tacit knowledge in connecting knowledge exchange and combination with innovation". *Technology Analysis & Strategic Management* 31 (2), 186-198. <https://doi.org/10.1080/09537325.2018.1492712>. ABS2. Citations: 118.
13. Pradana, M, Pérez-Luño, A. & Fuentes-Blasco, M. (2020). Innovation as the key to gain performance from absorptive capacity and human capital. *Technology Analysis & Strategic Management*, 32(7), 822-834. <https://doi.org/10.1080/09537325.2020.1714578>. ABS2. Citations: 55.
14. Pérez-Luño, A. & Valle-Cabrera, R. (2011) "How Does the Combination of R&D and Types of Knowledge Matter for Patenting Choice?" *Journal of Engineering and Technology Management*, 28(1-2):33-48. [10.1016/j.jengtecman.2010.12.003](https://doi.org/10.1016/j.jengtecman.2010.12.003). ABS2. Citations: 27.
15. Farazi, MS, Gopalakrishnan, S. & Perez-Luño, A. (2019). "Depth and breadth of knowledge and the governance of technology alliances". *Journal of Engineering and Technology Management* 54, 28-40. <https://doi.org/10.1016/j.jengtecman.2019.08.002>. ABS2. Citations: 11.

16. Martínez-del-Río, J., **Pérez-Luño, A.** & Bojica, A.M. (2022), “In prosperity and adversity? The value of high-performance work practices for SMEs under conditions of environmental hostility and social embeddedness”, *International Journal of Manpower*, Vol. ahead-of-print. <https://doi.org/10.1108/IJM-12-2021-0707>. ABS2
17. **Pérez-Luño, A.**, Valle Cabrera, R., & Wiklund, J. (2007). “Innovation and imitation as sources of sustainable competitive advantage”. *Management Research*, 5(2): 67-79. ABS1. Citations: 72.
18. Camelo-Ordaz, C., **Pérez-Luño, A.**, & Sousa Ginel, E. (2009). “The impact of market and entrepreneurial orientation on innovativeness: an empirical assessment”. *International Journal of Entrepreneurship and Innovation Management*, 10(3/4): 243-265. ABS1. Citations: 13.
19. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. (2007). “Risk, proactivity and uncertainties as determinants of the decision to imitate or to innovate”. *International Journal of Technology Intelligence and Planning*, 3(4): 343-354. ABS1. Citations: 6.
20. Martín-Hidalgo, F., Herrero, I & Pérez-Luño, A. (2023). “The Lights and Shadows of Family Involvement in Small- and Medium-Sized Firms”. *Journal of the knowledge Economy*. <https://doi.org/10.1007/s13132-023-01233-9>. ABS1
21. Cabello Medina, C., Carmona Lavado, A., Cuevas, G. & **Pérez-Luño, A.**, (2011). “Do best and worst innovative companies differ in terms of intellectual capital, knowledge and radicalness?” *African Journal of Business Management*, 5(28): 11450-11466. Non-ABS. Citations: 33.
22. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. (2009). De la creatividad al lanzamiento de productos: el papel del conocimiento en los procesos de innovación e imitación. Cuadernos de Economía y Dirección de la Empresa, 38: 95-118. [https://doi.org/10.1016/S1138-5758\(09\)70031-3](https://doi.org/10.1016/S1138-5758(09)70031-3). Non-ABS. Citations: 15.
23. Pradana, M., **Pérez-Luño, A.**, & Fuentes-Blasco, M. (2019). “Revisiting measure of absorptive capacity: applying the scales in Spanish wine industry”. *Journal of Management Information and Decision Sciences*, 22(4), 515-526. Non-ABS. Citations: 10.
24. **Pérez-Luño A**, Díez Piñol M, & Dolan SL. (2022) Exploring High vs. Low Burnout amongst Public Sector Educators: COVID-19 Antecedents and Profiles. *International Journal of Environmental Research and Public Health*, 19(2):780-790. <https://doi.org/10.3390/ijerph19020780>. Non-ABS. Citations: 5.
25. **Pérez-Luño, A.**, & Fuentes-Blasco, M. (2015). “Analysing the characteristics of firms with better innovative performance” *Journal of Business and Economics*, 6(8):1438–1458. Non-ABS. Citations: 5.
26. Martín-Hidalgo, F.A. & **Pérez-Luño, A.** (2022), “Uncovering hidden human capital in uncertain times by exploring strategic resources in Spanish wineries”, *International Journal of Wine Business Research*, 34(1): 69-85. <https://doi.org/10.1108/IJWBR-01-2021-0002>. Non-ABS. Citations: 4.
27. Yu. W., Wiklund, J., & **Pérez-Luño, A** (2022). “Sombras, pero también luces, de los síntomas de TDAH para el emprendimiento” *Emprendimiento y negocios internacionales*, 17(1): 13-16. Non-ABS
28. **Pérez-Luño, A.** (2009). “Does knowledge mediate the relationship between the environment and the decision to innovate or imitate?” *International journal of intellectual property management*, 3(1): 6-22. <https://doi.org/10.1504/IJIPM.2009.022953>. Non-ABS. Citations: 4.

C2. RESEARCH PROJECTS

C2.1. Research projects in which Ana Pérez-Luño is or has been the Principal Researcher

1. **PID2020-114751RB-I00**: “Innovation in startups: A contingent analysis of entrepreneurial creativity, the characteristics of the founding team and the participation in acceleration programs (INNOSTART)”. Financed by Spanish Ministry of Science and with 44,951.5 € (01/09/2021 - 01/09/2024).
2. **PY20_00856**. “Entrepreneurial Creativity as a Key Resource for Innovation and Economic and Psychosocial well-being in Times of Crisis: A Gendered Analysis”. Financed by Andalusia’s knowledge agency with 37,000 € (01/10/2021 – 31/12/2023)
3. **UPO-1258353**: “Winemaker’s personality, innovation and local-regional articulation as key success factors in wine tourism activities: a multidisciplinary study”. Financed by FEDER funding with 32,000 € (01/01/2020 -01/06/2023).
4. **ECO2014-58799-R**: “Innovación y desempeño en la industria vitivinícola española: un análisis de factores internos y contextuales que afectan a la sostenibilidad de las bodegas”. PR: **Ana Pérez-**

- Luño.** Financed by Ministerio de Economía y Competitividad with 120,000 € (01/01/2015 - 31/12/2017).
5. **SEJ 06392:** “Innovación del Modelo de Negocio en la Industria Vitivinícola Española” PR: **Ana Pérez-Luño.** Financed by Consejería de Innovación, Ciencia y Empresa Junta de Andalucía with 150,000 € (01/01/2011 - 31/12/2015).
 6. **2006005017:** “Innovación conjunta y distribución de beneficios en alianzas estratégicas”. PR: **Ana Pérez-Luño.** Financed by Plan Propio de la Universidad Pablo de Olavide with 7,000 € (23/03/2010-23/03/2012)

C2.2. Projects in which Ana Pérez-Luño is or has been part of the research team:

1. **SO3/P2/F0917.** “Vin, innovation et compétitivité internationale (VINCI)”. PR: Jean M. Capdebat (U. Bordeaux) and Sebastián Castillo Valero (Universidad de Castilla la Mancha). Financed by the European Commision (SUDOE Program) with 1.166.250 € (1/10/2019-30/09/2022).
2. **ECO2010-21859 (subprograma ECON):** “Factores de éxito en redes interorganizativas para la innovación”. PR: Carmen Cabello Medina. Financed by Ministerio de Ciencia e Innovación with 70,785 € (01/01/2011-31/12/2014).
3. **PAIDI: SEJ-111.** “Información, entorno y cambio organizativo”. PR: Francisco Carrasco Fenech. Financed by Consejería de Educación of the Andalucian Council with 196,169.3 € (01/12/2004-24/05/2017).
4. **PAIDI: SEJ-602.** “Dirección de Empresas para la Competitividad y la Sostenibilidad”. PR: Inés Herrero Chacón. Financed by Consejería de Conocimiento, investigación y universidad of the Andalucian Council (24/05/2017-today).

C3. CONTRACTS AND TRANSFER MERITS

C3.1. Contracts and Transfer projects

1. **ECREABIEN:** International agreement signed by the Pablo de Olavide University, King's College London and Syracuse University to research and disseminate knowledge about “Entrepreneurship, creativity and psychosocial well-being with a gendered approach” (<https://www.upo.es/investiga/ecreabien/en/home/>)
2. 2020-Today. **Supporting Entrepreneurship during the Covid-19 Pandemic: A Global Study of Entrepreneurs' Resilience and Well-being.** <https://www.kcl.ac.uk/research/supporting-entrepreneurship-covid-19-pandemic-global-study-entrepreneurs-resilience-well-being>
3. **GEM Project:** Participation at the consortium “Global Entrepreneurship Monitor”, an international research project leaded by the London Business School and the Babson College
4. Own research Center: **INN-LAB** (<https://www.upo.es/inn-lab/en/home/>) from Pablo de Olavide University: a research center focused on research about innovation, entrepreneurship and family business. It is financed by the overheads of other projects related with its aim (01/06/2018-today)
5. 2001- Today: Board Secretary of E. Luño Peña Foundation, where she participate in the decision process of grants and activities to develop by the foundation. She also takes care of the accounting
6. 2012-Today: collaboration agreement with AULAFACIL, S.L. AND ALFIL TRAINING AND CONSULTING, S.L. to guarantee the quality of the teaching material provided by the company, to carry out tutoring activities, to prepare and to evaluate exams.
7. 2014-Today: collaboration agreement with the company Orbita97 and Kirson Invest S.L. to advise them on training matters. More concretely, she has participated in different training workshop as a learning facilitator.
8. 2008-2014: Member of Bancaja Chair, developing teaching and dissemination activities.

C3.2. Reports

1. Stephan, Ute; Zbierowski, Przemyslaw; **Pérez-Luño, Ana** et al. (2021) “Entrepreneurship during the Covid-19 Pandemic: A global study of entrepreneurs' challenges, resilience, and well-being” *King's Business School Impact Papers* (https://kclpure.kcl.ac.uk/portal/files/151244403/KCL_KBS_Covid_4_Global_study_Entrepreneurs_Resilience_april_2021f.pdf). 31 citations
2. Media reports: see <https://www.upo.es/investiga/ecreabien/en/publications/>

C4. INSTITUTIONAL RESPONSIBILITIES

1. 2019 until now: Evaluator of degrees and masters of the ACREDITA program of ANECA
2. 2019 until now: Specialist of the Equivalence and Homologation program of ANECA

3. 2015 until now: Director of the Master of Business Administration at UPO. She has coordinated the same Master from September 2012 until September 2015.
4. 2015-2018: Quality Manager of the Degree in Business Administration and Management and President of the committee of internal Quality assurance of the Business School at UPO.
5. 2011 until now: Editor of the working papers series of the Organization and Marketing Department of the Pablo de Olavide University. (<https://ideas.repec.org/s/pab/wpboam.html>)
6. 2011 until now: Participation in the Accreditation Processes of the Master of Business Administration and the Degree in Business Administration, in the elaboration of the Verifica and Modifica documents. Participation in the elaboration of the Self-Report of the Management Master and Degree in Business Management.

C5. MEMBERSHIPS OF SCIENTIFIC SOCIETIES, CONFERENCE COMMITTEES AND JOURNAL REVIEWER

1. Board Member of the Eastern Academy Society since 2010. VII EASTERN ACADEMY OF MANAGEMENT CONFERENCE: Managing in a Global Economy XV; Role: President (UPO, June, 2013).
2. Member of the editorial review board of the journal Entrepreneurship Theory and Practice (<https://journals.sagepub.com/editorial-board/etp>) and Guest Editor for the Special Issue “Mental Health, Well-being, and Entrepreneurship” in the journal Business Research Quarterly (<https://journals.sagepub.com/page/brq/special-issues/mental-health-well-being-entrepreneurship>)
3. Member of the Scientific Committee of the R&D Management Conference, June 2023; at UPO.
4. VIII International Workshop on Human Resources Management; Role: Organizing committee's member (UPO, May, 2011).
5. IX International Workshop on Human Resources Management; Role: Organizing committee's member (UPO, October, 2010).
6. Reviewer for: Journal of Management Studies; European Management Journal; Journal of Business Research; Journal of Business Venturing; Journal of Small Business Management; Total Quality Management & Business Excellence; Technovation; Business Research Quarterly, among others.

C6. AWARDS

1. **Best Paper award:** XXIX ACEDE 2019: Martín-Hidalgo, F., Herrero, I & Pérez-Luño, A. Human Capital in Family Firms: Does it lead to higher performance? A Coruña, June 2019.
2. **Best Paper award:** AEDEM 2019: Innovation in value creation section. Pradana, M., Pérez-Luño, A. Fuentes-Blasco, M. Innovation as the key to gain performance from Absorptive Capacity and Human Capital. UPO, Sevilla, June 2019.
3. **Best Paper nomination:** Yu, W., Wiklund, J. & Pérez-Luño, A. ADHD Symptoms, Entrepreneurial Orientation (EO) and Firm Performance. 2018 AM Meeting. Chicago, 2018.
4. **Best Paper nomination:** Pérez-Luño, A. & Bojica, A.M. When more is less: cross-functional integration, organizational knowledge complexity and product innovation's role in firm performance. XXVI ACEDE. Vigo, 2016.
5. **Best paper** Human Resources Management Section: Martínez-del-Río, J., Pérez-Luño, A. & Cespedes J. In prosperity as in adversity? A Contingent Approach to the Effect of HPWPs and Social Capital on Performance. XXII ACEDE. Cádiz, September 2012.
6. **Best Paper nomination:** Pérez-Luño, A. & Valle-Cabrera, R. What makes knowledge exchange and combination useful for innovation? XXII ISPIM Conference. Hamburg, 2011.
7. **Best Paper nomination:** Pérez-Luño, A., Valle R., & Wiklund, J. The dual nature of innovative activity: How EO influences innovation generation and adoption. XXI ACEDE. Granada, 2010.
8. **Best paper award:** “Pérez-Luño, A., Valle-Cabrera, R., & Wiklund, J. What internal and external factors determinate the decision of innovate or imitate?” “5th Iberoamerican Academy of Management Conference”, Santo Domingo (República Dominicana) December, 2007.
9. **Best paper nomination:** López-Cabralles, Á. Pérez-Luño, A., & Valle-Cabrera, R.; The role of human resources on innovative capability and profits “5th Iberoamerican Academy of Management Conference”, Santo Domingo (República Dominicana) December 2007.
10. **Doctor Europeus** (22/06/2007) with the qualification of Outstanding Cum Laude and awarded with the **Extraordinary prize of PhD at Pablo de Olavide university**

C7. SCHOLARSHIPS AND RESEARCH AND LECTURE VISITS

1. **Invited seminars at Universities:** Varsovia, Carlos III, Stockholm, New Jersey Institute of Technology, Almería, Jönköping, among others.
2. January-June 2023: Visiting researcher at **TU Dublin** (Ireland)

3. Beneficiary of **scholarship** for mobility of teachers and senior researchers in foreign education and research centres, including in the **Salvador de Madariaga** 2019 (January-July 2020; **King's College**)
4. Participation in the II ESADE Entrepreneurship Research Summit. Universitat Ramon Llull, Barcelona. June, 2016.
5. 2010-today: **Lecturer** in Master of International Business Management of the **University of Almeria**.
6. May-August 2016. **Research and lecturer visit at New Jersey Institute of Technology**. Teaching an undergraduate and a Master course for one semester. New Jersey (USA)
7. July-September 2010: **Scholarship**: Incentive to individual scientific and technical activities of the universities and research organizations of Andalusia, for the modality of stays of excellence (Council of Economy, Innovation and Science of the Junta de Andalucía). **Research stay in Syracuse**.

C8. BOOK CHAPTERS, WORKING PAPERS, CONFERENCE PROCEEDINGS AND CONFERENCES

C8.1. Book chapters

1. I Carrasco, JS Castillo-Valero, A Pérez-Luño (2019). Wine Tourism and Wine Vacation as a Cultural and Creative Industry: The Case of the Bullas Wine Route. *Cultural and Creative Industries*, 181-195.
2. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. What make companies to be more innovative and profitable? *Innovation in business and enterprise* (pp. 64-75) ISBN: 978-1-61520-643-8 (2010). ISTP/ISSHP del “ISI web of Science” New York: Business science reference
3. Ignacio Castro Abancéns; Francisco José Acedo González; José Carlos Casillas Bueno; José Luis Galán; González; Antonio Leal Millán; Gabriel Cepeda Carrión; Encarnación Ramos Hidalgo; Ana María Moreno Menéndez; Carmen Barroso Castro; Ramón Valle Cabrera; María Del Carmen Cabello Medina; Gloria Cuevas Rodríguez; Juan Carlos Real Fernández; **Ana Pérez-Luño Robledo**; Bárbara Naia Larrañeta Gómez-Caminero; Antonio Carmona Lavado. (2010) Sectores de la Nueva Economía 20+20. Economía Verde. EOI, **ISBN**: 978-84-15061-04-5

C8.2. Working Papers

1. Pérez-Luño A., Bojica A. & Gopalakrishnan, S. (2017) When More Is Less: The Moderating Role Of Cross-Functional Integration And Organizational Knowledge Complexity On Product Innovation Performance. <https://ideas.repec.org/p/pab/wpboam/17.01.html>
2. Farazi M.S., Pérez-Luño, A. & Gopalakrishnan, S. (2016) How Can Knowledge Structuration Serve Strategic Goals? A Theory For Technology Firms. <https://ideas.repec.org/p/pab/wpboam/16.01.html>
3. Vlaisavljevic, V., Cabello Medina C, & Pérez-Luño A. (2014) Does The Diversity Of Partners In Alliances Guarantees Innovation Performance? The Influence of Social Capital And Knowledge Codifiability On Such Relationship. <https://ideas.repec.org/p/pab/wpboam/14.01.html>
4. Cabello Medina, C., Carmona Lavado, A., Cuevas Rodríguez, G. & Pérez-Luño, A., 2011. Do best and worst innovative companies differ in terms of intellectual capital, knowledge and radicalness? <http://ideas.repec.org/p/pab/wpbsad/11.01.html>
5. Pérez-Luño, A., Valle, R. 2011. Is knowledge exchange and combination always useful for innovation? <http://ideas.repec.org/p/pab/wpbsad/11.04.html>
6. Pérez-Luño A. & Cambra-Fierro J. 2010. Listen to the market: Do its complexity and signals make companies more innovative. <http://ideas.repec.org/p/pab/wpbsad/10.04.html>
7. Pérez-Luño, A., Valle, R. 2010. How does knowledge matter patenting inventions? <http://ideas.repec.org/p/pab/wpbsad/10.01.html>
8. Pérez-Luño, A., Cabello Medina, C., Carmona Lavado, A. & Cuevas Rodríguez, G. 2009. Social capital and knowledge in interorganizational networks: Their joint effect on innovation. <http://ideas.repec.org/p/pab/wpbsad/09.04.html>
9. Pérez-Luño, A., Valle, R., & Wiklund, J. 2008. Determinants Of The Disposition To Imitate Or To Innovate. <http://ideas.repec.org/p/pab/wpbsad/08.02.html>

C8.3. Conference proceedings

1. Stephan, U., Pérez-Luño, A., & Zbierowski, P. (2021) Entrepreneurs thriving through crises: psychological wellbeing as a protective factor in difficult times. *Frontiers of Entrepreneurship Research*, p153-158.
2. M Tran, J Wiklund, W Yu, A Perez-Luño (2021) The Impact of Psychological Vulnerabilities and Gender on entrepreneurial well-being. *Frontiers of Entrepreneurship Research*, p7-12.
3. MH Tran, J Wiklund, W Yu, A Perez-Luño (2021). The Impact of Psychological Vulnerabilities, Gender and Venturing Stage on Entrepreneurial Wellbeing. *Academy of Management Proceedings*, 11848
4. U Stephan, P Zbierowski, A Pérez-Luño, D Wach, M Alba Cabañas, et al., (2021). Agility or Wait-and-See? How the Covid-19 Crisis Impacts Entrepreneurs' Well-being across Countries. *Academy of Management Proceedings*, 15987
5. Yu, W., Wiklund, J. & Pérez-Luño, A. (2018) ADHD Symptoms, Entrepreneurial Orientation (EO) and Firm Performance", Proceedings of the Academy of Management Meeting. ISSN: 0065-0668
6. Pérez-Calero, L. & Pérez-Luño, A. (2017) "De La Evaluación Diagnóstica A La Evaluación Sumativa: Repensando La Manera De Evaluar A Nuestros Alumnos." INNOVAGOGÍA 2016. III Congreso Internacional sobre Innovación Pedagógica y Praxis Educativa. ISBN: 978-84-608-8348-7 (pag. 606) <http://hdl.handle.net/10433/4014>
7. Farazi M.S., Pérez-Luño, A. & Gopalakrishnan, S. (2016) "Vertical Technology Alliances, The Impact of Technological Depth and Breadth on Alliance Governance Structure". Proceedings of PICMET 16: Technology Management for Social Innovation, ISSN: 2159-5100 (pag.945-956) DOI: 10.1109/PICMET.2016.7806732
8. Pérez-Luño, Ana and Nason, Robert (2016) "Bad Wine In More Bottles? The Effects Of Inter-Firm Collaboration On Product Quality And Growth," Frontiers of Entrepreneurship Research: Vol. 36: Iss. 13, Article 16. Available at: <https://digitalknowledge.babson.edu/fer/vol36/iss13/16>. ISBN: 0-910897-42-5
9. Cabello-Medina, C.; Carmona-Lavado, A. & Pérez-Luño A (2016). El impacto del entorno educativo: ¿Aumenta la intención de emprender cuando se mejoran las competencias en innovación? El papel del contexto en la acción emprendedora. pp. 13-31. ISBN: 978-84-9957-241-3
10. J Martínez-del-Río, A Perez-Luño, J Cespedes-Lorente Perceived Munificence as a Contingency of the Effect of HIWP Systems on Performance. Academy of Management Proceedings 2016 (1), 16497
11. A Pérez-Luño, S Gopalakrishnan, P Saparito. SME Strategic Orientation, Environmental Hostility, and the creation of Tacit Knowledge. Academy of Management Proceedings 2012 (1), 11242 2012
12. J Martínez-del-Río, A Perez-Luño, J Cespedes-Lorente. In Prosperity as in Adversity? The Effect of HPWPs and Social Capital on Performance. Academy of Management Proceedings 2012 (1), 16823 2012
13. A Pérez-Luño, P Saparito, S Gopalakrishnan. Entrepreneurial Versus Market Orientation And The Creation Of Tacit Knowledge. *Frontiers of Entrepreneurship Research* 32 (12), 23 2012
14. Pérez Calero, L. and Pérez-Luño, A. (2014) "Hacia la mejora de la docencia. ¿Cómo lograr una participación más activa del alumnado?" VI WORKSHOP Sección Estrategia Empresarial. Haciendo balance de los cambios docentes en el ámbito de la empresa y la estrategia empresarial, pp. 101-106. ISBN: 978-84-16046-29-4 Oviedo, España.
15. Pérez-Luño, A., Saparito, P., and Gopalakrishnan, S. (2012) "Entrepreneurial Versus Market Orientation And The Creation Of Tacit Knowledge, *Frontiers of Entrepreneurship Research*: Vol. 32: Iss. 12, Article 23. Available at: <http://digitalknowledge.babson.edu/fer/vol32/iss12/23>. ISBN: 0-910897-36-0
16. Antolín-López, R., Martínez-del-Río, J., and Pérez-Luño, A. (2011) Studying The Different Logics Of Co-Opetition For Product Innovation Among New Ventures And Incumbents, *Frontiers of Entrepreneurship Research*: Vol. 31: Iss. 12, Article 5. Available at: <http://digitalknowledge.babson.edu/fer/vol31/iss12/5>. ISBN: 0-910897-34-4

C8.4. Conferences

1. Gopalakrishnan, S., Misra, S., Larraneta, B., Mangaliso, M., Pérez-Luño, A., Sahasranamam, S., & Farazi, M. The Impact of Covid-19 on Organizational Innovation - A Multi-Country Analysis. EAM, 2022; June, Lyon (France).

2. Stephan, U., **Pérez-Luño, A.**, & Zbierowski, P. Does Psychological Well-Being Protect Entrepreneurs' Creativity In Times Of Crises? OFEL Conference, Croacia, April 2022.
3. Stephan, U. (AC), Zbierowski, P., **Pérez-Luño, A. (AC)**, ... Wiklund, J.,& Zahid, M. (3/20) "Agility or Wait-and-See? How the Covid-19 Crisis Impacts Entrepreneurs' Well-being across Countries. virtual 81st Annual Meeting of the Academy of Management taking place 29 July-4 August 2021
1. Yu, W., Wiklund, J. & **Pérez-Luño, A.** The Impact of Psychological Vulnerabilities, Gender and Venturing Stage on Entrepreneurial Wellbeing. virtual 81st Annual Meeting of the Academy of Management taking place 29 July - 4 August 2021
2. Stephan, U., **Pérez-Luño, A.**, & Zbierowski, P. (2021) Entrepreneurs thriving through crises: psychological wellbeing as a protective factor in difficult times. *Babson Conference, 2021*
3. M Tran, J Wiklund, W Yu, **A Perez-Luño** (2021) The Impact of Psychological Vulnerabilities and Gender on entrepreneurial well-being. *Babson Conference, 2021*
4. Pradana, M., **Pérez-Luño, A.** Fuentes-Blasco, M. Innovation as the key to gain performance from Absorptive Capacity and Human Capital. AEDEM 2019. UPO, Seville, Spain. June 2019
5. Martín-Hidalgo, F., Herrero, I & **Pérez-Luño, A.** Lights and shadows of Human Capital in Family Firms. AEDEM 2019. UPO, Seville, Spain. June 2019
6. Martín-Hidalgo, F., Herrero, I & **Pérez-Luño, A.** Human Capital In Family Firms: Do They Lead To Higher Performance? ACEDE 2019. Spain, June 2019
7. Martín-Hidalgo, F., Herrero, I & **Pérez-Luño, A.** Are Family Firms rich in Human Capital? Analysing Family Involvement, Human Capital and Firm Performance. 2019 Family Enterprise Research Conference (FERC) to be held May 30 – June 2, 2019, in Burlington, Vermont
8. **Pérez-Luño, A.**, Aguilar, R. & Muñoz F. The Yin And Yan Of Creativity: Gender, Personality And Team-Member Exchange Differences. ACEDE 2019. Spain, June, 2019
9. **Pérez-Luño, A.**, Aguilar, R. & Muñoz Doyague, M.F. Female doesn't need the group to be creative: Gender, Personality and Team Member Exchange for Creativity. WAPP 2019 (vietnam, abril 2019)
10. **Pérez-Luño, A.**, Aguilar, R. & Muñoz Doyague, M.F. Well-being, success, motivation and personality? Are they all related in Spanish Students? WAPP 2019 (vietnam, abril 2019).
11. Yu, W., Wiklund, J. & **Pérez-Luño, A.** ADHD Symptoms, Entrepreneurial Orientation (EO) and Firm Performance. AOM 2018 Theme: Improving Lives. Chicago (EE.UU.) August, 2018
12. Yu, W., Wiklund, J. & **Pérez-Luño, A.** The Mediator Role Of Entrepreneurial Orientation (Eo) Between Adhd Symptoms And Firm Performance. XXVIII ACEDE 2018. Spain, June 2018
13. Fuentes-Blasco, M., Sierra-Garcia, L. & **Pérez-Luño, A.** Does CSR Improves the Performance of Martet Oriented Innovative Small and Medium Wineries? SMS 38th Annual Conference. Paris, September, 2018
14. Alegre, J. & **Pérez-Luño A.** Connecting Knowledge Exchange And Combination With Innovation: How Does Tacit Knowledge Help? 11th Organizational Learning, Knowledge and Capabilities Conference (OLKC 2017) Spain, April, 2017.
15. Farazi, M.S., Gopalakrishnan, S., & **Perez-Luño, A.** From Knowledge Base to Alliance: The Strategic Significance of Knowledge Depth and Breadth in Biotechnology. EAM Conference, Baltimore (EEUU), May, 2017. Available at http://eam.upscholar.com/2017/modules/request.php?module=oc_proceedings&action=summary.php&id=138&a=Accept
16. Pérez-Calero, L. & **Pérez-Luño, A.** De La Evaluación Diagnóstica A La Evaluación Sumativa: Repensando La Manera De Evaluar A Nuestros Alumnos. INNOVAGOGÍA 2016. AFOE. (Seville, Spain) ISBN: 978-84-608-8348-7 (pg. 606) Noviembre 2016.
17. **Pérez-Luño, A.**, Cabello Medina, C. & Carmona Lavado, A. Impacto de la enseñanza en las competencias e innovación e identificación de las mejores prácticas docentes en ese ámbito. Iii Jornada De Calidad De La Facultad De Ciencias Experimentales De La Universidad Pablo De Olavide De Sevilla: "Innovación Docente, Calidad Y Coordinación" (Seville, Spain) Octubre 2016. ISBN: 978-84-617-6039-8 (pg. 14)

18. Carmona Lavado, A., Cabello Medina, & **Pérez-Luño, A.**, El impacto del entorno educativo: ¿Aumenta la intención de emprender cuando se mejoran las competencias en innovación? V Workshop ACEDE, Granada, September, 2016.
19. Farazi, M.S., Gopalakrishnan, S., & **Pérez-Luño, A.** Vertical Technology Alliances: The Impact of Technological Depth and Breadth on Alliance Governance Structure. PICMET'16, Hawai, Septiembre, 2016. DOI: 10.1109/PICMET.2016.7806732 ISBN: 978-1-5090-3595-3 (pg. 945-956)
20. Martínez-del-Río, J., **Pérez-Luño, A.** & Cespedes J. Perceived Munificence as a Contingency of the effect of HIWP Systems on Performance. Academy of Management Meeting, August 2016, Anaheim, California
21. Pérez-Calero, L., Martínez-del-Río, J. & **Pérez-Luño, A.** Evaluación de diagnóstico, formativa y sumativa: Un análisis de sus efectos conjuntos en los resultados de aprendizaje. XXX Annual Conference of the European Academy of Management and Business Economics - AEDEM. 2016. Las Palmas de Gran Canaria, June2016.
22. Perez-Luño, A. & Bojica, A. When More Is Less: The Moderating Role Of Cross-Functional Integration And Organizational Knowledge Complexity On Product Innovation Performance. XXVI ACEDE, Vigo. June, 2016.
23. Farazi, M.S., Gopalakrishnan, S., & **Pérez-Luño, A.** Technological Depth and Breadth and Alliance Governance Structure. XXVI Congreso de ACEDE, Vigo, June, 2016
24. Farazi, M.S., **Pérez-Luño, A.** & Gopalakrishnan, S., Alliances for Innovation: The Combined Roles of Firm's Depth and Breadth of Knowledge Application and its Academic Orientation. XXVI Congreso de ACEDE, Vigo, June, 2016
25. **Pérez-Luño, A.**, & Nason, R. Bad wine in more bottles? The effects of inter-firm collaboration on product quality and growth. Babson Conference, Bodø, Norway, on June 8-11, 2016
26. **Pérez-Luño, A.**, Wiklund, J. & Nason, R. "Divergent Effects of Inter-Firm Collaboration on Product Quality and Growth". American Association of Wine Economists (AAWE), 10th ANNUAL CONFERENCE, BORDEAUX, FRANCE, June 2016.
27. **Pérez-Luño, A.** & Bojica, A.M. Smes Wineries As Value Creators Through Innovation And Knowledge Management Practices. XXV ACEDE, Jaén, June, 2015.
28. Vlaisavljevic, V. Cabello-Medina, C. & **Pérez-Luño, A.** The Contingent Effect of Diverse Alliances, Social Capital, and Codifiability on Innovation Performance. SMS Annual International Conference, Madrid, 2014
29. Revilla, A., **Pérez-Luño, A.** & Nieto M. The Role of Entrepreneurial Orientation in Surviving a Financial Crisis: Differences between Family and Non-Family Firms. SMS Annual International Conference, Madrid, 2014
30. Pérez Calero, L. and **Pérez-Luño, A.** Hacia la mejora de la docencia. ¿Cómo lograr una participación más activa del alumnado? VI WORKSHOP ACEDE, 2014, Oviedo (Spain)
31. **Pérez-Luño, A.** & Fuentes M. Analysing The Characteristics Of Firms With Better Innovative Performance. XXIV ACEDE. Castellón, Spain, 2014.
32. **Pérez-Luño, A.**, Revilla-Torrejón A. & Nieto-Sánchez M. Entrepreneurial Orientation And Survival Of Family Firms: Evidence From The Financial Crisis. XXIV ACEDE. Castellón, Spain, 2014.
33. Revilla, A., **Pérez-Luño, A.** & Nieto M. Lessons From A Crisis: Does Entrepreneurial Orientation Compromise Family Firm Survival? DRUID Society Conference 2014, CBS. Copenhagen, June 2014.
34. **Pérez-Luño, A.** & Valle-Cabrera, R. Is Knowledge Exchange And Combination Always Useful For Smes' Innovation? SMS Tel Aviv Special Conference, Tel Aviv, Israel, Marzo, 2014. DOI: 10.13140/2.1.4044.8962
35. Cabello Medina, C., Carmona Lavado, A. Cuevas Rodríguez, G. & **Pérez-Luño, A.**, Explaining the role of alliance management capabilities on alliance portfolio performance. 8th Iberoamerican Academy Conference in SÃO PAULO (Brazil) on December, 2013.

36. Cabello Medina, C., Vlaisavljevic, V. & **Pérez-Luño, A.**, Does The Diversity Of Partners In Alliances Guarantees Innovation Performance? The Influence Of Ocial Capital And Codifiability On Such Relationship. 8th Iberoamerican Academy Conference in SÃO PAULO (Brazil) on December, 2013.
37. **Pérez-Luño, A.** & Valle-Cabrera, R. Between love and hate: is knowledge always useful for innovation? XXIII ACEDE, 2013. ISBN: 978-84-616-5654-7
38. Martínez-del-Río, J., **Pérez-Luño, A.**, & Cespedes J. All The Glitter Is Gold? The effect of environmental hostility on the value of HPWPS and social capital. Managing in a Global Economy XV: Collaboration, Learning, and Discovery (XV EAM). June, 2013, Sevilla (Spain). ISBN: 978-0-9742304-4-3
39. **Pérez-Luño, A.** & Gopalakrishnan, S. The joint effect of innovation and environmental dynamism on Firms' Performance. Presentado en 2012 SMS (Strategic Management Society) Annual International Conference. Praga, Octubre 2012.
40. Martínez-del-Río, J., **Pérez-Luño, A.**, & Cespedes J. In prosperity as in adversity? A Contingent Approach to the Effect of HPWPs and Social Capital on Performance. XXII ACEDE, Cádiz, September 2012. Best paper presented in the Human Resources Management Section. ISBN: 978-84-616-0006-9
41. **Pérez-Luño, A.** & Valle-Cabrera, R. Innovation and performance: the role of environmental dynamism on the success of innovation choices. Presentado Presentado en XXII Congreso Nacional de ACEDE, La Sociedad Emprendedora. Reinventando la Empresa, Cádiz, Septiembre 2012. ISBN: 978-84-616-0006-9
42. **Pérez-Luño, A.**, Gopalakrishnan, S. & Saparito, P. SME Strategic Orientation, Environmental Hostility, and the creation of Tacit Knowledge. Academy of Management 2012 Annual Meeting. Boston (EEUU), August, 2012.
43. Martínez-del-Río, J., **Pérez-Luño, A.**, & Cespedes J. In prosperity as in adversity? A Contingent Approach to the Effect of HPWPs and Social Capital on Performance. Academy of Management 2012 Annual Meeting. Boston (EEUU), August, 2012.
44. Farazi, M.S., Gopalakrishnan, S., & **Perez-Luño, A.**. Choice of Partner in Vertical Technology Alliances, the Roles of Knowledge Depth and Breadth. Academy of Management 2012 Annual Meeting. Boston (EEUU), August, 2012.
45. **Pérez-Luño, A.**, Gopalakrishnan, S. & Saparito, P. Entrepreneurial versus Market Orientation and the Creation of Tacit Knowledge. Presentado en Babson 2012. Texas (EEUU), June 2012.
46. **Pérez-Luño, A.**, Gopalakrishnan, S. & Valle-Cabrera, R. Innovation and performance: the role of environmental dynamism on the success of innovation choices. XXIII ISPIM Conference. Action for innovation: Innovatong from Experience. Barcelona, June 2012. ISBN: 978-952-265-242-3
47. **Pérez-Luño, A.**, Gopalakrishnan, S. & Saparito, P. SMEs entrepreneurial vs. Market orientation and the creation of tacit knowledge. "7th Iberoamerican Academy of Management Conference", Lima (Perú) December, 2011.
48. **Pérez-Luño, A.** & Valle-Cabrera, R. The Knowldege Exchange and Combination-Innovation Paradox. XXXI SMS Annual International Conference. November, 2011, Miami (EEUU).
49. **Pérez-Luño, A.** & Cambra, J. Listen to the Market: Do its Complexity and Signals make Companies more Innovative? Presentado en el I Congreso de EURAM Mini-Conference, November, 2011, Rotterdam.
50. **Pérez-Luño, A.** & Cambra, J. Listen to the Market: Do its Complexity and Signals make Companies more Innovative? XXI ACEDE. September, 2011, Barcelona (Spain). ISBN 978-846-153-531-6
51. **Pérez-Luño, A.** & Valle-Cabrera, R. Is knowledge exchange and combination always useful for innovation? Managing in a Global Economy XIV: Global Web of Knowledge (XIV EAM). June, 2011, Bangalore (India) ISBN (CD): 978-0-09742304-3-6.
52. **Pérez-Luño, A.** & Valle-Cabrera, R. What makes knowledge exchange and combination useful for innovation? Presentado en el XXII ISPIM Conference. Sustainability in innovation: Innovation Management Challenges. Junio, 2011, Hamburg (Germany). ISBN: 978-952-265-091-7

53. Antolín-López, R., Martínez-del-Río, J., **Pérez-Luño, A.** Studying the different logics of co-opetition for product innovation among new ventures and incumbents. *Frontiers of Entrepreneurship Research*. Syracuse (EEUU), June, 2011. The 2010 Babson College Entrepreneurship Research Conference (BCERC) ISBN: 0-910897-34-4.
54. **Pérez-Luño, A.** & Valle-Cabrera, R. Is knowledge exchange and combination always useful for innovation? XI European Academy of Management (EURAM) June, 2011. Tallin (Estonia). ISBN: 978-9985-9824-7-1
55. **Pérez-Luño, A.**, Wiklund, J. & Valle-Cabrera, R. Knowing too much? The role of knowledge in SME innovation. *RENT XXIV* November, 2010, Maastricht.
56. Cabello Medina, C., Carmona Lavado, A. Cuevas Rodríguez, G. & **Pérez-Luño, A.**, Do best and worst innovative companies differ in terms of intellectual capital, knowledge and radicalness? XXI ACEDE 2010, Granada (Spain), September, 2010. ISBN CD: 84-15026-27-3
57. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. The dual nature of innovative activity: How EO influences innovation generation and adoption. ACEDE, Granada (Spain), September, 2010. ISBN CD: 84-15026-27-3
58. **Pérez-Luño, A.**, Cabello Medina, C., Carmona Lavado, A. & Cuevas Rodríguez, G. Leveraging knowledge through social capital to develop innovations. *Academy of Management Annual Meeting*, Montreal (Canada). August, 2010.
59. **Pérez-Luño, A.** & Valle-Cabrera, R. Combining tacit and complex knowledge with R&D efforts to develop patentable inventions. *Academy of Management Annual Meeting*, Montreal (Canada). August, 2010.
60. **Pérez-Luño, A.**, Cabello Medina, C., Carmona Lavado, A. & Cuevas Rodríguez, G. Social Capital And Knowledge In Interorganizational networks: their joint effect on innovation. 6th Iberoamerican Academy of Management Conference. Buenos Aires (Argentina), December, 2009.
61. Carmona-Lavado, A. & **Pérez-Luño, A.** The Interplay Of Radicalness and Innovation Success in Explaining firm Performance. 6th Iberoamerican Academy of Management Conference, Buenos Aires (Argentina), December, 2009.
62. **Pérez-Luño, A.**, & Gopalakrishnan, S. Analyzing the role of environmental dynamism on the innovation success. 6th Iberoamerican Academy of Management Conference, Buenos Aires (Argentina), December, 2009.
63. **Pérez-Luño, A.**, Gopalakrishnan, S. & Valle-Cabrera, A. Innovation and Performance: the role of environmental dynamism on the success of innovation choices. Eastern Academy of Management - International Conference on Managing in a Global Economy XIII. Rio de Janeiro (Brazil), June, 2009.
64. **Pérez-Luño, A.**, Cabello Medina, C., Carmona Lavado, A. & Cuevas Rodríguez, G. Social Capital and Knowledge in Interorganizational Networks: their joint effect on innovation. XIX ACEDE 2009, Toledo (Spain), September, 2009.
65. **Pérez-Luño, A.** & Valle-Cabrera, R. How does knowledge matter patenting inventions? ISPIM Symposium 2008, Singapore, December, 2008. ISBN: 978-952-214-664-9
66. Carmona Lavado, A. & **Pérez-Luño, A.** The Interplay of Innovation Radicalness and Innovative Performance in Explaining Firm's Performance. ISPIM Symposium 2008, Singapore, December, 2008. ISBN: 978-952-214-664-9
67. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Analyzing the role of knowledge and innovative-imitative activity on company performance. ISPIM Symposium 2008, Singapore, December, 2008. ISBN: 978-952-214-664-9
68. **Pérez-Luño, A.** & Valle-Cabrera, R. How does knowledge matter patenting inventions? SMS 2008 (Strategic Management Society Conference), Colonia (Germany), October, 2008.
69. **Pérez-Luño, A.** & Valle-Cabrera, R. How does the combination of R&D and types of knowledge matter for patenting choice? ACEDE 2008, León (Spain), September, 2008.

70. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Analyzing the role of knowledge and innovative-imitative activity on the company's performance. Academy of Management Annual meeting 2008. Anaheim (California, US), August, 2008. ISSN: 1543-8643
71. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Does the environment moderate the relationship between strategic orientation and innovation? Academy of Management Annual meeting 2008. Anaheim (California, US), August, 2008. ISSN: 1543-8643
72. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. What internal and external factors determinate the decision of innovate or imitate? 5th Iberoamerican Academy of Management Conference”, Santo Domingo (República Dominicana), December 2007.
73. López-Cabralles, Á. Pérez-Luño, A., & Valle-Cabrera, R., “The role of human resources on innovative capability and profits”. 5th Iberoamerican Academy of Management Conference, Santo Domingo (República Dominicana), December 2007.
74. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Does knowledge mediate the relation between the environment and the decision to innovate or imitate? SMS (Strategic Management Society Conference), 2007. San Diego (USA), October, 2007.
75. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. “El papel del conocimiento en los procesos de innovación e imitación”. XVII Congreso Nacional ACEDE, 2007. Pablo de Olavide University, Sevilla (Spain). September, 2007.
76. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Determinants of the Disposition to Imitate or to Innovate. 5th International Symposium on Management of Technology, (ISMOT 2007) Hangzhou (China), June, 2007. ISBN: 978-7-89490-375-4. (pp. 143-147)
77. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. “Risk, proactivity and uncertainties as determinants of the decision to innovate or to imitate”. Proceedings of the R&D Management Conference, Risk and uncertainty in R&D Management, 4-6 July, Bremen, Germany. RADMA. ISBN: 0-9549916-9-9 (pag.65). Bremen (Germany), July, 2007
78. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Knowledge and environment as determinants of the decision to innovate or to imitate. EURAM. Paris (France), May, 2007. ISSN 2466-7498
79. Camelo-Ordaz, C., **Pérez-Luño, A.**, & Sousa Ginel, E. LA ORIENTACIÓN EMPRENDEDORA Y LA ORIENTACIÓN al mercado como fuentes de conocimiento: su impacto en la innovación. XVI Congreso de ACEDE. Valencia, September, 2006.
80. **Pérez-Luño, A.**, Camelo-Ordaz, C. & Sousa Ginel, E. Innovative capability from a knowledge based view. Presented in the Doctoral Colloquium of the Academy of Management Meeting, 2006. Atlanta, August, 2006. ISSN: 1543-8643.
81. Camelo-Ordaz, C., **Pérez-Luño, A.**, & Sousa Ginel, E. “The impact of Market and Entrepreneurial Orientation on Innovativeness”. XVII ISPIM ANNUAL CONFERENCE. Athens (Greece), June, 2006. ISBN: 952-214-213-1
82. **Pérez-Luño, A.** Innovative Capability From A Knowledge based view. Presented in the Doctoral Colloquium of EURAM 2006. Oslo (Norway), May, 2006. ISSN 2466-7498
83. **Pérez-Luño, A.**, Valle-Cabrera, R., & Wiklund, J. Explanatory factors to get a typology of innovative and imitative behaviour. EURAM 2006. Oslo (Norway), May, 2006. ISSN 2466-7498
84. **Pérez-Luño, A.** & Valle Cabrera, R. “The influence of Tacit and Explicit Knowledge on Types of Innovation”. XVI ISPIM ANNUAL CONFERENCE: The Role of Knowledge in Innovation Management. Porto (Portugal), June, 2005. ISBN: 952-214-059-7.

D. REFEREES

Professor Ramón Valle Cabrera. Pablo de Olavide University. Email: rvalcab@upo.es

Professor Lucia Naldi. Jönköping University. Email: Lucia.Naldi@ju.se

Professor Johan Wiklund. Syracuse University. Email: jwiklund@syr.edu