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|-------------------------------------|---|---------------------|------------|
| <b>Part A. PERSONAL INFORMATION</b> |   | <b>CV date</b>      | 10/12/2020 |
| First and Family name               | Ana Pérez-Luño Robledo                        |                     |            |
| <b>ID number</b>                    | 44955614k                                     | Age                 | 41         |
| Researcher codes                    | WoS Researcher ID (*)                         | L-2892-2014         |            |
|                                     | SCOPUS Author ID(*)                           | 24071687500         |            |
|                                     | Open Researcher and Contributor ID (ORCID) ** | 0000-0002-9210-5269 |            |

(\*) Optional ;(\*\*) Mandatory

### A.1. Current position

|                     |   |        |  |
|---------------------|---|--------|--|
| Name of Institution | Pablo de Olavide University                                 |        |  |
| Department          | Departamento de Organización de Empresas y Marketing        |        |  |
| Address and Country | Carretera de Utrera km, 1 (41013) Seville                   |        |  |
| Phone number        | 627516080   | E-mail | <a href="mailto:anaperezluno@upo.es">anaperezluno@upo.es</a> |
| Current position    | Full Professor  | From   | 28/11/2019   |
| Key words           | Innovation; Creativity; Entrepreneurship; Wellbeing; Gender |        |  |

### A.2. Education

| PhD, Licensed, Graduate                        | University                  | Year                    |
|--|-----------------------------|-------------------------|
| “Europeus PhD”                                 | Pablo de Olavide University | 2007                    |
| Degree: Investigación y Técnicas de Mercados”  | Universidad de Sevilla      | 2002                    |
| Degree: Administración y dirección de Empresas | Universidad de Sevilla      | 2002                    |
| Degree: Psychology                             | UNED                        | In 4 <sup>th</sup> year |

### A.3. General indicators of quality of scientific production (see instructions)

**Two six-years research periods (2006-2011; 2012-2017)**

**Three theses supervised:**

*Employee creativity and Culture: Evidence from an examination of culture's influence on perceived employees' creativity in Spanish organizations.* Author: Marcos Gómez. Co-advisor: Francesc Miralles. La Salle (Universidad Ramon Lull, Barcelona), February, 2016. Sobresaliente Cum Laude

*Knowledge and Strategy in Technology Alliances.* Author: Saleh Farazi. Co-advisor: Shanti Gopalakrishnan. Universidad Pablo de Olavide (Sevilla), February, 2016. Sobresaliente Cum Laude

*Organizational innovation in the Spanish Wine Industry.* Author: Mahir Pradana. **Co-advisor: María Fuentes Blasco.** Universidad Pablo de Olavide (Sevilla), May, 2020. Sobresaliente

Five theses in progress: **Aida del Cubo (Co-advisor: Carmen Cabello Medina)**; Fernando Martín-Hidalgo; Lincoln Betalleluz, Walter Martín Galvez Robles and Rafael Chavez

**Citations Metrics:**

- **Web of Science:** Publications listed: 48; articles with citations: 15; Total times cited: 577; Total times cited (2016-2020): 430; Average citations/year (2016-2020): 86; H-index: 10.
- **Google Scholar:** Publications listed: 54; publications with citations: 32; Total times cited: 1.702; Total times cited (2016-2020): 1.311; Average citations/year (2016-2020): 225; H-index: 13; H-index (2016-2020): 13; i10-index: 16; i10-index (2016-2020): 15.
- Publications (WoS): 1st decile: 6; Q1: 12; Q2: 2; ABS Index: A\*: 3; A:3; B: 9;

### Part B. CV SUMMARY (max. 3500 characters, including spaces)

Ana Pérez-Luño is a Full Professor at Pablo de Olavide University (UPO; Seville). Doctor Europeus (see C7). She has been visiting pre-doctoral research scholar at Jönköping University (Sweden); and visiting post-doctoral research scholar at Syracuse University (USA), New Jersey Institute of Technology (USA) and at King's College London (UK) (all visits detailed in C8). She has been the main researcher of three research projects (ECO2014-58799-R; SEJ-6392 and UPO2006005017) and



she is currently leading a regional project (UPO-1258353). She has participated in many competitive research projects and, at the moment, she is part of one international research project (VINCI; SOE3/P2/F0917). She belongs to the Own research Center: INN-LAB and participates at GEM Project (all projects detailed in C2). As a result, she published more than 20 papers in impact journals (metrics given in part A and C1), 4 book chapters and more than 80 articles presented at conferences (54 International and 36 National). She has won several awards (C7) and Scholarships (C8). She is the editor of the "Working papers" platform of her department at UPO. She chaired the "VII EASTERN ACADEMY OF MANAGEMENT CONFERENCE" and she has participated in the organizing committee of several congress at the UPO (C6).

Her research interest has been always related to the antecedents and consequences of innovation. First, analyzing how different contingencies, knowledge, market and entrepreneurial orientation influence innovation; Second, analyzing the impact of the innovative behavior on company's success. 3) she has started a new line of research focusing on the psychological aspects of students, managers and entrepreneurs that lead to creativity, innovation and business success. On this line of research, she has focused on mental health: analyzing mental disorders as ADHD and stress; and positive mental health behaviors as wellbeing and Psychological Capital. She is so passionate about the impact of mental health on individuals' behaviours that she is finishing a Psychology degree at the UNED. Therefore, her aims at short and medium term are to be able to integrate the knowledge found in her previous lines of research with the knowledge that she is developing at the moment about the individual characteristics that lead to creativity, innovation and success.

She has held different Institutional responsibilities (C5). She teaches Innovation and Organizational Theory for undergraduate students and New trends in Management, and Innovation for master students at UPO and Almería University. She has also led two courses at NJIT (New Jersey) (C8).

## Part C. RELEVANT MERITS

### C.1. Publications (Main 10) (Q=Quartile in JCR; IF=JCR Impact Factor, 2019)

1. **Stephan, U. (AC), Zbierowski, P., Pérez-Luño, A. (AC), ... Wiklund, J., ... & Zahid, M. (3/20)** (En prensa). Agility or Wait-and-See? How the Covid-19 Crisis Impacts Entrepreneurs' Businesses and Subjective Well-being across Countries. *Entrepreneurship Theory and Practice*. (Q1; IF: 11.864; ABS: A\*; This Journal Belongs to the Financial Times "50 Top Journals list")
2. **Yu, W., Wiklund, J., & Pérez-Luño, A. (2020).** ADHD Symptoms, Entrepreneurial Orientation (EO), and Firm Performance. *Entrepreneurship Theory and Practice*. <https://doi.org/10.1177/1042258719892987> (Q1; IF: 11.864; ABS: A\*)
3. **Pérez-Luño A., Bojica A. & Gopalakrishnan, S. (2019).** When more is less: The role of cross-functional integration, knowledge complexity and product innovation in firm performance. *International Journal of Operations and Production Management* 39(1): 94–115. [10.1108/IJOPM-04-2017-0251](https://doi.org/10.1108/IJOPM-04-2017-0251) (Q1; IF: 4.619; ABS: A)
4. **Revilla, A., Perez-Luño, A. & Nieto M. (2016).** Does Family Involvement in Management Reduce the Risk of Business Failure? The Moderating Role of Entrepreneurial Orientation. *Family Business Review*, 29(4): 365-379. [10.1177/0894486516671075](https://doi.org/10.1177/0894486516671075) (Q1; IF: 5.212; ABS: B)
5. **Pérez-Luño, A., Gopalakrishnan, S. & Saporito, P. (2016).** Small and Medium size enterprise's entrepreneurial versus market orientation and the creation of tacit knowledge. *Journal of Small Business Management*, 54(1): 262–278. [10.1111/jsbm.12144](https://doi.org/10.1111/jsbm.12144) (Q1; IF: 3.461; ABS: B)
6. **Vlaisavljevic, V., Cabello Medina C, & Pérez-Luño A. (2016)** Coping with diversity in alliances for innovation: the role of relational social capital and knowledge codifiability. *British Journal of Management*. 27(2): 304–322. [10.1111/1467-8551.12155](https://doi.org/10.1111/1467-8551.12155) (Q1; IF: 3.023; ABS: B)
7. **Pérez-Luño, A. & Cambra, J. (2013).** Listen to the Market: Do its Complexity and Signals make Companies more Innovative? *Technovation*, 33: 180-192. [10.1016/j.technovation.2013.03.001](https://doi.org/10.1016/j.technovation.2013.03.001) (Q1; IF: 5.729; ABS: B)
8. **Pérez-Luño, A., Valle-Cabrera, R., & Wiklund, J. (2011).** The dual nature of innovative activity: How entrepreneurial orientation influences innovation generation and adoption. *Journal of Business Venturing*, 26(5): 555-571. [10.1016/j.jbusvent.2010.03.001](https://doi.org/10.1016/j.jbusvent.2010.03.001) (Q1; IF: 7.590; ABS: A\*)
9. **Pérez-Luño, A., Cabello Medina, C., Carmona Lavado, A. & Cuevas Rodríguez, G. (2011).** How Social Capital and Knowledge Affect Innovation. *Journal of Business Research*. 64: (12): 1369–1376. [10.1016/j.jbusres.2011.01.014](https://doi.org/10.1016/j.jbusres.2011.01.014) (Q1; IF: 4.874; ABS: B)



10. López-Cabrera, A., Pérez-Luño, A., & Valle Cabrera, R. (2009). Knowledge as a mediator between HRM practices and innovative activity. *Human Resource Management*, 48 (4): 485-503. [10.1002/hrm.20295](https://doi.org/10.1002/hrm.20295) (Q2; IF: 2.476; ABS: A; 13/45; Financial Times “50 Top Journals list”).

## C.2. Research projects

1. **UPO-1258353**: “Personalidad del bodeguero, Innovación y Articulación local-comarcal como factores clave de éxito en actividades de enoturismo: un estudio multidisciplinar”. Principal researcher (PR): **Ana Pérez-Luño**. Financed by FEDER funding with 32,000 € (01/01/2020 - 01/01/2022).
2. **ECO2014-58799-R**: “Innovación y desempeño en la industria vitivinícola española: un análisis de factores internos y contextuales que afectan a la sostenibilidad de las bodegas”. PR: **Ana Pérez-Luño**. Financed by Ministerio de Economía y Competitividad with 20,000 € (01/01/2015 - 31/12/2017).
3. **SEJ 06392**: “Innovación del Modelo de Negocio en la Industria Vitivinícola Española” PR: **Ana Pérez-Luño**. Financed by Consejería de Innovación, Ciencia y Empresa Junta de Andalucía with 50,000 € (01/01/2011 - 31/12/2015).
4. **2006005017**: “Innovación conjunta y distribución de beneficios en alianzas estratégicas”. PR: **Ana Pérez-Luño**. Financed by Plan Propio de la Universidad Pablo de Olavide with 7,000 € (23/03/2010-23/03/2012)

### Projects in which Ana Pérez-Luño is or has been part of the research team:

1. **SO3/P2/F0917**. “VIN, INNOVATION ET COMPÉTITIVITÉ INTERNATIONALE (VINCI)”. PR: Jean M. Capdebat (U. Bordeaux) and Castillo Valero (Universidad de Castilla la Mancha). Financed by the European Commission (SUOE Program) with 1.166.250 € (1/10/2019-30/09/2022).
2. **ECO2010-21859 (subprograma ECON)**: “Factores de éxito en redes interorganizativas para la innovación”. PR: Carmen Cabello Medina. Financed by Ministerio de Ciencia e Innovación with 70,785 € (01/01/2011-31/12/2014).
3. **PAIDI: SEJ-111**. “Información, entorno y cambio organizativo”. PR: Francisco Carrasco Fenech. Financed by Consejería de Educación of the Andalusian Council with 196,169.3 € (01/12/2004-24/05/2017).
4. **PAIDI: SEJ-602**. “Dirección de Empresas para la Competitividad y la Sostenibilidad”. PR: Inés Herrero Chacón. Financed by Consejería de Conocimiento, investigación y universidad of the Andalusian Council (24/05/2017-today).

## C.3. Contracts, technological or transfer merits

2020-Today. **Supporting Entrepreneurship during the Covid-19 Pandemic: A Global Study of Entrepreneurs' Resilience and Well-being**. <https://www.kcl.ac.uk/research/supporting-entrepreneurship-covid-19-pandemic-global-study-entrepreneurs-resilience-well-being>

**GEM Project**: Participation at the consortium “Global Entrepreneurship Monitor”, an international research project led by the London Business School and the Babson College

Own research Center: **INN-LAB** from Pablo de Olavide University: a research center focused on research about innovation, entrepreneurship and family business. It is financed by the overheads of other projects related with its aim (01/06/2018-today)

2001- **Today**: Board Secretary of E. Luño Peña Foundation, where she participate in the decision process of grants and activities to develop by the foundation. She also takes care of the accounting

2012-**Today**: collaboration agreement with AULAFACIL, S.L. AND ALFIL TRAINING AND CONSULTING, S.L. to guarantee the quality of the teaching material provided by the company, to carry out tutoring activities, to prepare and to evaluate exams.

2014-**Today**: collaboration agreement with the company Orbita97 and Kirson Invest S.L. to advise them on training matters. More concretely, she has participated in different training workshop as a learning facilitator.

2008-2014: Member of Bancaja Chair, developing teaching and dissemination activities.

## C.5. Institutional responsibilities

1. 2019 until now: Evaluator of degrees and masters of the ACREDITA program of ANECA
2. 2019 until now: Specialist of the Equivalence and Homologation program of ANECA



3. 2015 until now: Director of the Master of Business Administration at UPO. She has coordinated the same Master from September 2012 until September 2015.
4. 2015-2018: Quality Manager of the Degree in Business Administration and Management and President of the committee of internal Quality assurance of the Business School at UPO.
5. 2011 until now: Editor of the working papers series of the Organization and Marketing Department of the Pablo de Olavide University. (<https://ideas.repec.org/s/pab/wpboam.html>)
6. 2011 until now: Participation in the Accreditation Processes of the Master of Business Administration and the Degree in Business Administration, in the elaboration of the Verifica and Modifica documents. Participation in the elaboration of the Self-Report of the Management Master and Degree in Business Management.

#### **C.6. Memberships of Scientific Societies, Conference Committees and Journal Reviewer**

**Board Member of the Eastern Academy Society** since 2010. VII EASTERN ACADEMY OF MANAGEMENT CONFERENCE: Managing in a Global Economy XV; Role: **President** (UPO, June, 2013)

VIII International Workshop on HRM; Role: **Organizing committee's member** (UPO, May, 2011).

IX International Workshop on HRM; Role: **Organizing committee's member** (UPO, October, 2010)

**Reviewer for:** Journal of Management Studies; European Management Journal; Journal of Business Research; Journal of Business Venturing; Journal of Small Business Management; Total Quality Management & Business Excellence; Technovation; Business Research Quarterly, among others.

#### **C.7. Awards**

1. **Best Paper award:** XXIX Congreso Nacional de ACEDE 2019: Family firm section. Martín-Hidalgo, F., Herrero, I & **Pérez-Luño, A.** Human Capital in Family Firms: Does it lead to higher performance? A Coruña, June 2019.
2. **Best Paper award:** AEDEM 2019: Innovation in value creation section. Pradana, M., **Pérez-Luño, A.** Fuentes-Blasco, M. Innovation as the key to gain performance from Absorptive Capacity and Human Capital. UPO, Sevilla, June 2019.
3. **Best Paper nomination:** Yu, W., Wiklund, J. & **Pérez-Luño, A.** ADHD Symptoms, Entrepreneurial Orientation (EO) and Firm Performance. 2018 Academy of Management Meeting. Chicago, 2018.
4. **Best Paper nomination:** **Pérez-Luño, A.** & Bojica, A.M. When more is less: cross-functional integration, organizational knowledge complexity and product innovation's role in firm performance. XXVI ACEDE. Vigo, 2016.
5. **Best paper** Human Resources Management Section: Martínez-del-Río, J., **Pérez-Luño, A.** & Cespedes J. In prosperity as in adversity? A Contingent Approach to the Effect of HPWPs and Social Capital on Performance. XXII ACEDE. Cádiz, September 2012.
6. **Best Paper nomination:** **Pérez-Luño, A.** & Valle-Cabrera, R. What makes knowledge exchange and combination useful for innovation? XXII ISPIM Conference. Hamburg, 2011.
7. **Best Paper nomination:** **Pérez-Luño, A.**, Valle R., & Wiklund, J. The dual nature of innovative activity: How EO influences innovation generation and adoption. XXI ACEDE. Granada, 2010.
8. **Doctor Europeus** (22/06/2007) with the qualification of Outstanding Cum Laude and awarded with the **Extraordinary prize of PhD at Pablo de Olavide university**

#### **C.8. Scholarships and research and lecture visits**

**Invited seminars at Universities:** Varsovia, Carlos III, Stockholm, New Jersey Institute of Technology, Almería, Jönköping, among others.

Beneficiary of **scholarship** for mobility of teachers and senior researchers in foreign education and research centers, including in the **Salvador de Madariaga** 2019 (January-July 2020; King's College)

2010-today: **Lecturer in** Master of International Business Management of the University of Almería.

May-August 2016. **Research and lecturer visit** at New Jersey Institute of Technology. Teaching an undergraduate and a Master course for one semester. New Jersey (USA)

July-September 2010: **Scholarship:** Incentive to individual scientific and technical activities of the universities and research organizations of Andalusia, for the modality of stays of excellence (Council of Economy, Innovation and Science of the Junta de Andalucía). **Research stay in Syracuse.**